



CHESAPEAKE

Bourbon, Bacon, BBBO & Chocolate SHOVCASE





www.chesapeakeconference.com



Chesapeake Conference Center



757-382-2500

CHESAPEAKE BOURBON, BACON, BBQ & CHOCOLATE SHOWCASE SATURDAY, MARCH 15,2025



Event Overview

The Bourbon, Bacon, BBQ & Chocolate Showcase presented by **VenuWorks** and **The Chesapeake Conference Center** will be the first event of its kind in Chesapeake, Virginia.

Bourbon, Bacon, BBQ, Chocolate ... Need We Say More?

Everything tastes better with bacon and chocolate, especially Bourbons and Whiskeys. This event will celebrate the most loved food in the universe, bacon, BBQ and chocolate, and the quintessential American liquor, Bourbon. This showcase will feature a variety of bacon, BBQ and chocolate themed dishes from our culinary kitchen and from the area's favorite restaurants. You will also enjoy craft spirits from noted distillers, wine and more.

Event Name: Bourbon, Bacon, BBQ & Chocolate Showcase

Date: Saturday, March 15, 2025

Time: VIP: 3 p.m. - 4 p.m. General Admission: 4 p.m. - 8 p.m.

Location: Chesapeake Conference Center 700 Conference Center Drive, Chesapeake. VA 23320

Admission: Tickets go on sale on <u>December 6, 2024</u> through Ticketmaster

<u>VIP:</u> \$75 (includes TM fees): Includes: five (5) *food sampling vouchers, five (5) beverage sampling .05 ounce vouchers, one (1) logoed souvenir, VIP Gift Bag, VIP area with attendants, 1 hour early access. The Chesapeake Conference Center Executive Chef will be preparing a themed dish for the VIP's (Bourbon pulled chicken slider bar), a variety of music, entertainment, games (pool tables, darts, Foosball, ping pong, chess, & more!)

General Admission: \$20 (includes TM fees): Includes: two (2) *food sampling vouchers, (1) beverage sampling .05 ounce voucher, music and games and entertainment.

*Additional food sampling vouchers are valued at \$2 each and sold in packs of 10 for \$20. These vouchers will be available for sale in different areas throughout the Center.

On Site Food Sampling Exhibitors will sign on with no vendor fee and will receive \$1.00 of each voucher sold and redeemed at each vendor booth. Vendors should plan on bringing enough food to feed at least 400+ people. There will be a \$150 food donation from Performance Food Group (PFG) for the first ten (10) food vendors (first come first serve).

There will be:

- Bacon, BBQ and Chocolate Infused Culinary Delights
- Full Liquor, Beer, and Wine Bars (cash/credit cards bar)
- Music A variety of music will be played throughout the event
- Local Restaurant Vendors
- Area's Finest Distilleries including Copper Fox and Deep Creek Distilling





Marketing Plan

Why Be A Sponsor?

The Chesapeake Conference Center Bourbon, Bacon, BBQ & Chocolate Showcase celebrates the most loved foods in the universe – Bacon, BBQ, Chocolate and the quintessential American liquor, Bourbon.

The event provides select national and area companies the opportunity to market their brand and products to event attendees and benefit from extensive E-blast & social media campaigns, print, web, radio, signage and television marketing of the event. Also, the opportunity for on-site presence and direct contact with the demographic that enjoys these products.

In-House Resources & Assets

- Chesapeake Conference Center In-House Marketing
 - LED Digital Marquee Messages (on the busy intersection of Woodlake & Conference Center Dr.)
 - Logo on Event Flyers placed on door signage in the Center
 - Press Releases
 - Logo on www.chesapeakeconference.com (Special Event Page on Website)
 - E-blasts through Constant Contact Newsletter (3,300+ Subscribers who have opted in)
- Social Media
 - Social Media Posts: updates about the announcement, on sale, show information, event reminders, ticket giveaways will all be posted on social media platforms.
- Miscellaneous
 - Event Calendars updated on Chesapeake Conference Center Website and a dedicated event page on website
 - Third Party Promotions include, but not limited to local area colleges, local bars and restaurants



Onsite Food Exhibitor Vendor Fee (\$0) Media Partnerships Category Exclusive Partnerships Beverage Exhibitor Fee (\$550+) (Trade) (Trade) Other Vendor Fee (\$0-\$200) Radio, Television, Print, Digital Media, Billboard. • On Site Food Sampling Exhibitors will sign As the exclusive sponsor in your category, your on with no vendor fee. The first ten (10) brand and products will be featured and you will As media sponsor, your brand will be featured restaurants will receive a cash credit of \$150 from PFG. have the ability to customize your sponsorship. and you will have the ability to customize your If a vendor has a product that they can provide for the VIP gift bag, the fee =\$0 sponsorship. Vendors to receive vouchers from attendees to sample food items Vendors will receive \$1.00 of each voucher sold and redeemed at each vendor booth Food Vouchers are valued at \$2 each and sold in packs of 10 for \$20 • 10 x 10 event space & (2) 6' ft. tables House Table Skirting Handwashing station · Plates, utensils, provided by the Center • Ice (Upon request - (based on availability) • Electrical outlets (limited number) Vendors should plan on preparing enough 2 oz. + samples for at least 400+ people. To ensure that all partnership elements can be executed, final partnership agreements must be received no later than February 1, 2025 As a Media Trade Sponsor, you will secure the Categories include but are not limited to: Local Distilleries, Bacon Producers, BBQ & other maximum exposure for your company through • Event Décor (linens, props), Lighting. Restaurants, Chocolate Makers, Food Paring Entertainment: Caricature Artist, DJ, Band or Experts, Gourmet Food Shops, Caterers, guaranteed exposure through strategic and other musical artist. targeted pre-showcase advertising and Beverage Vendors (Craft Breweries), Local promotion. Moreover, dedicated space & Games: X-Golf Simulator, Corn Hole, Billiard Farms, Food & Drink Magazines, Cooking Supply recognition during the event will prove an Tables, Darts, Foosball, Ping Pong Stores, Bourbon Tasting Clubs, Chocolate & additional gain in brand recognition. Food/Misc: Chocolate Fountain, Chocolate Desserts. On-site activation during the event Cordial Glasses, Flasks, Coasters allows your company/brand to get in front of attendees. Partnership Elements (Open to Individually Customizing) **ADVERTISING & PROMOTION ADVERTISING & PROMOTION EVENT DAY EXPOSURE** Your company logo and link on Your company logo and link on • Exhibit Space: Table during event www.chesapeakeconference.com www.chesapeakeconference.com · Ability to provide own banners and/or other Logo on print promotional flyers, press Logo on print promotional flyers, press displays/signage at event booth space (all releases, social media releases, social media signage subject to approval by Chesapeake • 3 Spotlights on E-Blasts (reaching 3,000+ 3 Spotlights on E-Blasts (reaching 3,300+ Conference Center) subscribers) subscribers) Ability to hand out promotional • (1) Digital logo/ad in rotation on Chesapeake (1) Digital logo/ad in rotation on Chesapeake items/giveaways to event attendees Conference Center Marquee Conference Center Marquee RECOGNITION DURING EVENT RECOGNITION DURING EVENT • Exhibit Space: Table during event • Exhibit Space: Table during event • Signage at 2 main entrances Signage at 2 main entrances Up to 3 banners (supplied by sponsor) in • Up to 3 banners (supplied by sponsor) in prime locations throughout event and prime locations throughout event and Option to provide Company Branded Swag Option to provide Company Branded Swag

Hospitality

Recognition day of event with on-stage

welcome to attendees

Option for Vendor table at Main Entrance of

Ten (10) complimentary food vouchers

• Option for Vendor table at Main Entrance of

· Recognition day of event with on-stage

welcome to attendees

• Ten (10) complimentary food vouchers

Ten (10) complimentary food vouchers



HESAPEAKE DIFFERENCE CENTER professionally managed by VenuWorks	Title Sponsor \$5,000	Platinum Barrel Sponsor \$3,500	Gold Barrel Sponsor \$2,000	Silver Barrel Sponsor \$1,500	Bronze Barrel Sponsor \$500	Topaz Barrel Sponsor \$200
TICKETS						
VIP Admission Tickets	10	8				
General Admission Tickets			6	4	2	1
*PRE-EVENT RECOGNITION						
Company logo added to marketing materials, including: Print, Social Media, Website, LED Marquee, Flyers	•	•	•	•	•	•
Logo Only in Pre-Event E-Blasts (to 3,500+ subscribers)	•	•	•	•	•	•
Acknowledgements on Chesapeake Conference Center Social Media Pages	•	•	•			
3 Spotlights on your Company on E-Blasts	•	•				
EVENT RECOGNITION						
Recognition day of event with on- stage welcome to attendees	•	•	•			
Option to provide Company Branded Swag at event	•	•				
Opportunity to Brand a Dedicated area	•	•				
Option for Vendor table at Main Entrance of event	•					
Option for signage/banners throughout facility	•					
POST-EVENT RECOGNITION						
Recognition in Post-Event e-Blast	•	•	•	•	•	•
Personalized Thank You message from CCC Distributed to your company	•	•	•	•	•	•





Chesapeake Bourbon, Bacon, BBQ & Chocolate Showcase March 15, 2025 Sponsorship, Trade & Exhibitor Commitment Form

Company Name:	Contact Name:					
Mailing Address:	City:	State:	Zip:			
Phone#	Email:					
Company Web Address:						
SPECIALTY SPONSORSHIP INFORM	NATION (Please check one or more)					
MEDIA <u>trade</u> partnership e)	CLUSIVE <u>Trade</u> partnership	ONSITE FOOD SAMPLING	EXHIBITOR <u>(\$0)</u>			
Radio	Event Décor	Bacon	Area Restaurant			
Television	Entertainment	BBQ	Sweet Treats			
Print	Games	Chocolate	Savory Snacks			
Digital	Other	Charcuterie	Smoothie/ Ice Cream			
Other	BEVERAGE EXHIBITOR (\$550+)					
		Bourbon				
		Beer				
SPONSORSHIPS		Wine				
(Please check one)		OTHER EXHIBITOR (\$C	1-\$2001			
Title Sponsor \$5,000						
Platinum Barrel Sponsor \$3,500)	Vendor Table (\$200)				
Gold Barrel Sponsor \$2,000	Bronze Barrel Sponsor \$500	VIP Gift Bag Sponso	r (\$0)			
Silver Barrel Sponsor \$1,500	Topaz Barrel Sponsor \$250					
COMMITMENT						
Company Name	Con	tact Name				
Email Mo	bile#Sign	nature:	Date			
PAYMENT INFORMATION						

Check enclosed (payable to Chesapeake Conference Center) Please invoice Please call for payment

Company Credit Card Payment Personal Credit Card Payment





Contact

DONNA M. CANNATELLA

Executive Director

Dcannatella@chesapeakeconference.com

757-382-2518

TONYA HARRELL

Director of Sales & Marketing tharrell@chesapeakeconference.com 757-382-2508





